Company Tracking Number: VERONICA BOOTH

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.001 Plan A 2010

Standard Plans 2010

Product Name: Medicare Supplement Advertising - T03_407

Project Name/Number: Medicare Supplement Advertising /T03_407

Filing at a Glance

Company: Gerber Life Insurance Company

Product Name: Medicare Supplement SERFF Tr Num: MUTM-126459748 State: Arkansas

Advertising - T03_407

TOI: MS08I Individual Medicare Supplement - SERFF Status: Closed-Filed- State Tr Num: 44618

Standard Plans 2010 Closed

Sub-TOI: MS08I.001 Plan A 2010 Co Tr Num: VERONICA BOOTH State Status: Filed-Closed

Filing Type: Advertisement Reviewer(s): Stephanie Fowler

Author: Veronica Booth Disposition Date: 02/02/2010

Date Submitted: 01/18/2010 Disposition Status: Filed-Closed

Implementation Date Requested: Implementation Date:

State Filing Description:

General Information

Project Name: Medicare Supplement Advertising Status of Filing in Domicile:

Project Number: T03_407

Requested Filing Mode:

Explanation for Combination/Other:

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Submission Type: New Submission Group Market Size:

Overall Rate Impact: Group Market Type:

Filing Status Changed: 02/02/2010 Explanation for Other Group Market Type:

State Status Changed: 02/02/2010

Deemer Date: Created By: Veronica Booth

Submitted By: Veronica Booth Corresponding Filing Tracking Number:

Filing Description: NAIC #: 4483-70939 FEIN #: 13-2611847

Gerber Life Insurance Company

Medicare Supplement Advertising

Newspaper Ad: T03_407

Enclosed for review by your Department is a copy of the above-captioned advertising. The form is new and is not intended to replace any previously approved form. It will be used with appropriate approved forms in your state.

Company Tracking Number: VERONICA BOOTH

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.001 Plan A 2010

Standard Plans 2010

Product Name: Medicare Supplement Advertising - T03_407

Project Name/Number: Medicare Supplement Advertising /T03_407

This is an ad that will be used to advertise a sample monthly premium. The ad contains a grid with variable fields (see the Memorandum of Variability) that apply to the rating structure for your state. The agent/independent producer would choose which sample rate they would like to advertise by selecting a plan and any other corresponding variable information. The agent/producer would contact the administrative office to request the ad be set up and printed. The administrative office will be responsible for assuring that the correct and current rates and disclosures are used.

This ad will be used as a prospecting piece to generate potential sales leads.

We request that any information in brackets be considered variable. A Memorandum of Variable Material describing the variable items is attached.

Your notice of acceptance of this filing would be greatly appreciated.

Sincerely,

Carly Cole

Product and Advertising Compliance Consultant

Regulatory Affairs Phone: 402-351-2476

Fax: 402-351-5298

E-mail: advfilings@mutualofomaha.com

vb

Company and Contact

Filing Contact Information

Veronica Booth, Senior Policy Drafting & veronica.booth@mutualofomaha.com

Regulatory Assistant

Regulatory Affairs 402-351-4737 [Phone] Mutual of Omaha Plaza 402-351-5298 [FAX]

Omaha, NE 68175

Filing Company Information

Gerber Life Insurance Company CoCode: 70939 State of Domicile: New York
1311 Mamaroneck Avenue Group Code: 4483 Company Type: Life & Health

White Plains, NY 10605 Group Name: State ID Number:

Company Tracking Number: VERONICA BOOTH

TOI: MS081 Individual Medicare Supplement - Sub-TOI: MS081.001 Plan A 2010

Standard Plans 2010

Product Name: Medicare Supplement Advertising - T03_407

Project Name/Number: Medicare Supplement Advertising /T03_407

(914) 272-4000 ext. [Phone] FEIN Number: 13-2611847

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Gerber Life Insurance Company \$50.00 01/18/2010 33602966

Company Tracking Number: VERONICA BOOTH

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.001 Plan A 2010

Standard Plans 2010

Product Name: Medicare Supplement Advertising - T03_407

Project Name/Number: Medicare Supplement Advertising /T03_407

Correspondence Summary

Dispositions

Status Created By Created On Date Submitted

Filed-Closed Stephanie Fowler 02/02/2010 02/02/2010

Amendments

Schedule Schedule Item Name Created By Created On Date Submitted

Form Newspaper Ad Veronica Booth 01/25/2010 01/25/2010

Company Tracking Number: VERONICA BOOTH

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.001 Plan A 2010

Standard Plans 2010

Product Name: Medicare Supplement Advertising - T03_407

Project Name/Number: Medicare Supplement Advertising /T03_407

Disposition

Disposition Date: 02/02/2010

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: VERONICA BOOTH

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.001 Plan A 2010

Standard Plans 2010

Product Name: Medicare Supplement Advertising - T03_407

Project Name/Number: Medicare Supplement Advertising /T03_407

ScheduleSchedule ItemSchedule Item StatusPublic AccessSupporting DocumentMemorandum of Variable MaterialFiledYesForm (revised)Newspaper AdFiledYesFormNewspaper AdReplacedYes

Company Tracking Number: VERONICA BOOTH

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.001 Plan A 2010

Standard Plans 2010

Product Name: Medicare Supplement Advertising - T03_407

Project Name/Number: Medicare Supplement Advertising /T03_407

Amendment Letter

Submitted Date: 01/25/2010

Comments:

Amending filing to add a corrected advertisement.

Changed Items:

Form Schedule Item Changes:

Form Schedule Item Changes:

Form Number	Form Type	Form Name	Action	Form Action Other	Previous Filing #	Replaced Form #	Readability Score	Attachments
T03_407	Advertising	Newspaper Ad	Initial				0.000	T03_407 Corrected Form 01-25- 10.pdf

Company Tracking Number: VERONICA BOOTH

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.001 Plan A 2010

Standard Plans 2010

Product Name: Medicare Supplement Advertising - T03_407

Project Name/Number: Medicare Supplement Advertising /T03_407

Form Schedule

Lead Form Number: T03_407

Schedule	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Item	Number			Data		
Status						
Filed	T03_407	Advertising Newspaper Ad	Initial		0.000	T03_407
02/02/2010)					Corrected
						Form 01-25-
						10.pdf

Low Medicare Supplement Rates Where You Live

A Medicare supplement insurance policy from Gerber Life Insurance Company can help you pay Medicare's deductibles and copayments.

MEDICARE SUPPLEMENT RATES					
		Monthly Premium*			
[State, ZIP	Age	Plan [name]	Plan [name]		
Codes or ZIP Codes	[age]	[\$rate]	[\$rate]		
beginning with]	[age]	[\$rate]	[\$rate]		
	[age]	[\$rate]	[\$rate]		

^{*[}sex specific rate disclosure][appropriate state rate disclosure]

For Your Rate Quote, Call: [Agent's Agency Name] [Agent's Name] [Agent's Phone Number]



Insurance Company

This is a solicitation of insurance and an insurance agent may contact you by telephone. Neither Gerber Life Insurance Company nor its Medicare supplement insurance policies are connected with or endorsed by the U.S. government or the federal Medicare program. Medicare supplement insurance policies MTG20, MTG22, MTG24, MTG25 or state equivalent are underwritten by Gerber Life Insurance Company, 1311 Mamaroneck Avenue, White Plains, NY 10605. These policies have exclusions, reductions and limitations.

T03 407

Company Tracking Number: VERONICA BOOTH

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.001 Plan A 2010

Standard Plans 2010

Product Name: Medicare Supplement Advertising - T03_407

Project Name/Number: Medicare Supplement Advertising /T03_407

Supporting Document Schedules

Item Status: Status

Date:

Satisfied - Item: Memorandum of Variable Material Filed 02/02/2010

Comments: Attachment:

T03_407 (MoV).pdf

VARIABLE MATERIAL FOR ADVERTISING FORM T03_407

The following information in the aforementioned advertisement is bracketed to denote variable material.

Section	Explanation				
[State, ZIP Codes or ZIP Codes Beginning With] 1st column of the rate chart	The State, ZIP code or ZIP codes being marketed will be shown.				
[Age]	Up to 3 ages, between <65 to 90> may be shown.				
2 nd column of the rate chart	(The "Age" column will be removed from states that are not age rated.)				
Monthly Premium* Plan [Name] Header of the 3 rd column of the rate chart	Up to 2 of our approved Medicare Supplement plans will be shown.				
[Rate] 3 rd column, second, third and forth row of the rate chart	Up to 3 of the currently approved rate(s) for the plan(s), age(s) and ZIP code(s) will be shown.				
[sex specific rate disclosure] directly below the rate chart	If female rates are used, the disclosure will read "Female rates (male rates may be higher)."				
anectly scion the rate chart	If male rates are used, the disclosure will read "Male rates (female rates generally lower)."				
	(Neither option will be printed on states that are not gender rated.)				
[appropriate state rate disclosure]	AR – Nontobacco-user rates (tobacco-user rates may be higher); rates are subject to change and vary by ZIP code.				
ancetty selow the rate than	CA, GA, IA, IN, IL, KY, MI, MS, NE, NM, NV, OH, SC, VA – Nontobacco-user rates (tobacco-user rates may be higher); rates are subject to change and vary by ZIP code.				
	AL, DE, ND, NJ, SD, TN, UT, WV, WY – Nontobacco-user rates (tobacco-user rates may be higher); rates are subject to change.				
	MT – Nontobacco-user rates (tobacco-user rates may be higher); rates are subject to change.				
	WA – Rates are subject to change.				
[Line 1]	Either the Agency Name or the Agent's Name will appear.				
[Line 2]	Any one of the following variables relating to the agent may appear: Agency Name, Agent Name, Address, City/State, Telephone, Cell Phone or Toll-Free Number.				
[Line 3]	Any one of the following variables relating to the agent may appear: Agency Name, Agent Name, Address, City/State, Telephone, Cell Phone or Toll-Free Number.				

PLEASE NOTE: The overprint section of this form is set-up by the administrative office to assure that the correct and current rates and disclosures are used.

Company Tracking Number: VERONICA BOOTH

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.001 Plan A 2010

Standard Plans 2010

Product Name: Medicare Supplement Advertising - T03_407

Project Name/Number: Medicare Supplement Advertising /T03_407

Superseded Schedule Items

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date: Schedule Schedule Item Name Replacement Attached Document(s)

Creation Date

01/18/2010 Form Newspaper Ad 01/25/2010 T03_407.pdf (Superceded)

Low Medicare Supplement Rates Where You Live

A Medicare supplement insurance policy from Gerber Life Insurance Company can help you pay Medicare's deductibles and copayments.

MEDICARE SU	PPI	LEMENT	RATES	
		Monthly Premium*		
[State, ZIP	Age	Plan [name]	Plan [name]	
Codes or ZIP Codes	[age]	[\$rate]	[\$rate]	
beginning with]	[age]	[\$rate]	[\$rate]	
	[age]	[\$rate]	[\$rate]	

^{*}Male rates (female rates generally lower); nontobaco-user rates (tobaccouser rates may be higher); rates are subject to change and vary by ZIP code.

For Your Rate Quote, Call: [Agent's Agency Name] [Agent's Name] [Agent's Phone Number]



Insurance Company

This is a solicitation of insurance and an insurance agent may contact you by telephone. Neither Gerber Life Insurance Company nor its Medicare supplement insurance policies are connected with or endorsed by the U.S. government or the federal Medicare program. Medicare supplement insurance policies MTG20, MTG22, MTG24, MTG25 or state equivalent are underwritten by Gerber Life Insurance Company, 1311 Mamaroneck Avenue, White Plains, NY 10605. These policies have exclusions, reductions and limitations.

T03 407